

DIRECTOR, MAJOR GIFTS, NORTON CHILDREN'S HOSPITAL FOUNDATION

FULL TIME

About Norton Healthcare

As one of the area's largest employers Norton Healthcare is a leader in serving adult and pediatric patients, providing care at more than 250 locations throughout Kentucky and Southern Indiana. Our not-for-profit system includes five Louisville hospitals with 1,837 licensed beds, seven outpatient centers, 14 Norton Immediate Care Centers, more than 14,000 employees, over 900 employed medical providers and approximately 2,000 total physicians on its medical staff. Our hospitals provide inpatient and outpatient general care as well as specialty care, including heart, neuroscience, cancer, orthopedic, women's and pediatric services. In 2018 Norton Healthcare was named by Healthiest Employers as the fourth healthiest place to work in the country. More information about Norton Healthcare is available at [**NortonHealthcare.com**](http://NortonHealthcare.com).

Job Description:

Responsible for implementing a comprehensive major gifts program designed to generate major gifts from individuals, organizations, corporations and foundation to support the vital programs and services of Norton Healthcare. Work closely with Foundation staff and hospital administrators to initiate and implement cultivation and solicitation efforts based on the major fundraising projects of the Norton Children's Hospital Foundation and the interest of donors. Annual revenue goal of \$1,000,000 from major gifts (\$10,000 and above). Work in an office setting with weekly travel required to make in person visits with donors and potential donors. This position will assist with campaigns and events as needed, which requires flexible hours, including evening and weekends and own transportation.

Required:

- Five years fund raising with a not-for-profit
- Bachelor Degree

Desired:

- Three years management
- Certified Fund Raising Executive

To apply, visit our [Careers site](#) and use the Job ID: 16228.